

VA Executive Order #20 Micro-Business Certification

On July 22, 2014, Virginia Governor Terry McAuliffe signed Executive Order # 20, “Advancing equity for Small, Woman, and Minority Owned Business” into effect. The Order requires Executive Branch State Agencies to perform the following:

- Award at minimum of 42% of contracts to SWaM certified businesses
- Create the micro-business designation for small business that have no more than 25 employees and no more than \$3 Million in average annual revenue over the three-year period prior to their certification
- Expand the set-asides (i.e., portions of contracts that are only open for bid to small businesses) to:
 - \$100,000 for goods and nonprofessional services
 - \$50,000 for professional services
 - For these set-asides, a minimum of one of the bids shall be from a micro-business
 - Purchases under \$10,000 shall be set aside for micro-businesses
- State non-SWaM contractors must include a plan for involving SWaM companies as subcontractors, and final payment can be withheld if the prime contractor does not comply with the contract’s SWaM procurement plan
- The Order encompasses most state agencies that handle procurement including:
 - Department of General Services,
 - Virginia Information Technologies Agency,
 - Virginia Department of Transportation, and;
 - VA state colleges with procurement control.
 - [SWaM and Micro-Business Database](#)

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News Flash



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[Executive Order #20](#)